

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|------------------------------------|---------------|-------------------------|---|-------|--|------|--|--------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| 21ST CENTURY INSURANCE GROUP | Personal | Agent | 725 | 776 | 0 | 0 | 0.00% | 0.00% |
| ACCESS GENERAL INSURANCE COMPANY | Personal | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| ACE INA | Commercial | Agent | 673 | 596 | 69 | 53 | 10.25% | 8.89% |
| AEGIS SECURITY INS CO | Personal | Agency | 2 | 2 | 0 | 0 | 0.00% | 0.00% |
| AFFIRMATIVE INSURANCE COMPANY | Personal | Agent | 52 | 52 | 0 | 0 | 0.00% | 0.00% |
| ALLIANCE UNITED INSURANCE COMP | Personal | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| ALLIED MUTUAL INSURANCE COMPANY | Personal | Agent | 1,147 | 2,470 | 40 | 110 | 3.49% | 4.45% |
| | Commercial | Agent | 1,147 | 2,470 | 40 | 110 | 3.49% | 4.45% |
| ALLIED PROPERTY & CASUALTY INS | Personal | Agent | 944 | 2,176 | 35 | 100 | 3.71% | 4.60% |
| ALLSTATE INDEMNITY COMPANY | Personal | Agency | 1,405 | 1,405 | 81 | 81 | 5.77% | 5.77% |
| | Commercial | Agency | 1,405 | 1,405 | 81 | 81 | 5.77% | 5.77% |
| ALLSTATE INSURANCE COMPANY | Personal | Agency | 1,405 | 1,405 | 81 | 81 | 5.77% | 5.77% |
| | Commercial | Agency | 1,405 | 1,405 | 81 | 81 | 5.77% | 5.77% |
| ALLSTATE PROP AND CASUALTY | Personal | Agency | 1,405 | 1,405 | 81 | 81 | 5.77% | 5.77% |
| | Commercial | Agency | 1,405 | 1,405 | 81 | 81 | 5.77% | 5.77% |
| AMCO INSURANCE COMPANY | Personal | Agent | 1,147 | 2,466 | 40 | 110 | 3.49% | 4.46% |
| | Commercial | Agent | 1,147 | 2,466 | 40 | 110 | 3.49% | 4.46% |
| AMERICAN ALTERNATIVE INS CORP | Commercial | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| AMERICAN FAMILY HOME INSURANCE | Personal | Agent | | 19 | | 4 | | 21.05% |
| AMERICAN HARDWARE MUTUAL INSURANCE | Commercial | Agent | 12 | 19 | 0 | 1 | 0.00% | 5.26% |
| AMERICAN MODERN HOME INSURANCE | Personal | Agent | 109 | 40 | 3 | 4 | 2.75% | 10.00% |
| AMICA MUTUAL INSURANCE COMPANY | Personal | Agent | 45 | 39 | 0 | 0 | 0.00% | 0.00% |
| ANCHOR GENERAL INSURANCE CO | Personal | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| ARCH INSURANCE COMPANY | Commercial | Agency | 2 | 12 | 0 | 2 | 0.00% | 16.67% |
| ARGONAUT GREAT CENTRAL INSURANCE | Commercial | Agent | 5 | 5 | 0 | 0 | 0.00% | 0.00% |
| ASSURANT SOLUTIONS | Personal | Agency | 317 | 247 | 1 | 13 | 0.32% | 5.26% |

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|------------------------------------|---------------|-------------------------|---|-------|--|------|--|--------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| | Commercial | Agency | 53 | | | 0 | 0.00% | |
| AUTO CLUB SOUTHERN CALIFORNIA | Personal | Agent | 472 | 557 | 43 | 41 | 9.11% | 7.36% |
| AXIS INSURANCE COMPANY | Commercial | Agent | | 9 | | 4 | | 44.44% |
| AXIS REINSURANCE COMPANY | Commercial | Agent | 17 | 10 | 4 | 3 | 23.53% | 30.00% |
| BALBOA INSURANCE GROUP | Personal | Agency | 3,711 | 6 | 401 | 0 | 10.81% | 0.00% |
| | Commercial | Agency | | 4 | | 0 | | 0.00% |
| CALIFORNIA MUTUAL INSURANCE CO | Personal | Agent | 149 | 149 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agent | 149 | 149 | 0 | 0 | 0.00% | 0.00% |
| CALIFORNIA STATE AUTO ASSOC | Personal | Agent | 625 | 611 | 5 | 13 | 0.80% | 2.13% |
| CALIFORNIA STATE AUTO GROUP | Personal | Agent | 3,489 | 4,100 | 674 | 687 | 19.32% | 16.76% |
| CAPITAL INSURANCE GROUP | Personal | Agent | 1,075 | 1,039 | 27 | 27 | 2.51% | 2.60% |
| | Commercial | Agent | 1,075 | 1,039 | 27 | 27 | 2.51% | 2.60% |
| CENTURY-NATIONAL INSURANCE CO. | Personal | Agent | 190 | 212 | 108 | 111 | 56.84% | 52.36% |
| CLARENDON NATIONAL INSURANCE | Personal | Agency | 2 | 2 | 0 | 0 | 0.00% | 0.00% |
| CNA INSURANCE COMPANIES GROUP | Commercial | Agent | 584 | 582 | 101 | 113 | 17.29% | 19.42% |
| COAST NATIONAL INSURANCE CO | Personal | Agent | 2,477 | 7,073 | 603 | 889 | 24.34% | 12.57% |
| COMMERCE WEST INSURANCE COMPANY | Personal | Agent | 948 | 1,120 | 60 | 78 | 6.33% | 6.96% |
| CONTRACTORS BONDING & INSURANCE CO | Commercial | Agency | 120 | 122 | 6 | 6 | 5.00% | 4.92% |
| CRUSADER INSURANCE COMPANY | Commercial | Agency | 3 | 3 | 0 | 0 | 0.00% | 0.00% |
| CSE INSURANCE GROUP | Personal | Agency | 393 | 441 | 23 | 23 | 5.85% | 5.22% |
| | Commercial | Agency | 393 | 441 | 23 | 23 | 5.85% | 5.22% |
| DANIELSON NATIONAL INS. CO. | Personal | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| DEERBROOK INSURANCE COMPANY | Personal | Agency | 8 | 8 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agency | 8 | 8 | 0 | 0 | 0.00% | 0.00% |
| DELOS INSURANCE COMPANY | Personal | Agency | 1 | 3 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| DEPOSITORS INSURANCE COMPANY | Personal | Agent | 1,143 | 2,458 | 39 | 108 | 3.41% | 4.39% |
| DIAMOND STATE INSURANCE CO. | Commercial | Agency | 6 | 8 | 1 | 1 | 16.67% | 12.50% |

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|----------------------------------|---------------|-------------------------|---|-------|--|------|--|---------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| EMPIRE FIRE AND MARINE INSURANCE | Personal | Agency | 4 | 4 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agency | 4 | 4 | | 0 | 0.00% | |
| EMPLOYERS MUTUAL CASUALTY CO | Commercial | Agency | 42 | 43 | 1 | 1 | 2.38% | 2.33% |
| ENCOMPASS INSURANCE COMPANY | Personal | Agency | 172 | 172 | 14 | 14 | 8.14% | 8.14% |
| ESURANCE PROPERTY AND CASUALTY | Personal | Agency | 3 | 3 | 0 | 0 | 0.00% | 0.00% |
| EVEREST NATIONAL INS CO | Commercial | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| FAIRMONT SPECIALTY INS CO | Commercial | Agency | 27 | | | 0 | 0.00% | |
| FARMERS INSURANCE GROUP | Personal | Agent | 6,294 | 6,843 | 450 | 488 | 7.15% | 7.13% |
| | Commercial | Agent | 6,294 | 6,843 | 450 | 488 | 7.15% | 7.13% |
| FEDERAL INSURANCE COMPANY | Personal | Agency | 191 | 202 | 13 | 15 | 6.81% | 7.43% |
| | Commercial | Agency | 303 | 323 | 30 | 35 | 9.90% | 10.84% |
| FIDELITY NATIONAL INSURANCE CO | Personal | Agency | 1,070 | 1,070 | 146 | 146 | 13.64% | 13.64% |
| | Commercial | Agency | 20 | 20 | 4 | 4 | 20.00% | 20.00% |
| FINANCIAL INDEMNITY COMPANY | Personal | Agency | 2,254 | 2,327 | 300 | 343 | 13.31% | 14.74% |
| FINANCIAL PACIFIC INSURANCE CO | Commercial | Agency | 173 | 199 | 3 | 1 | 1.73% | 0.50% |
| FIREMAN'S FUND INSURANCE COMPANY | Personal | Agency | 168 | 169 | 9 | 9 | 5.36% | 5.33% |
| | Commercial | Agency | 225 | 231 | 14 | 13 | 6.22% | 5.63% |
| FIRST AMERICAN PROP & CASUALTY | Personal | Agent | 13 | 12 | 13 | 12 | 100.00% | 100.00% |
| | Commercial | Agent | 13 | 3 | 13 | 3 | 100.00% | 100.00% |
| FIRST AMERICAN SPECIALTY INS | Personal | Agency | 508 | 569 | 46 | 38 | 9.06% | 6.68% |
| FLORISTS MUTUAL INSURANCE CO | Commercial | Agent | 67 | 99 | 0 | 0 | 0.00% | 0.00% |
| FOLKSAMERICA REINSURANCE COMPANY | Commercial | Agency | 653 | 608 | 51 | 41 | 7.81% | 6.74% |
| FOREMOST INSURANCE GROUP | Personal | Agency | 9,651 | 9,527 | 587 | 724 | 6.08% | 7.60% |
| GOLDEN EAGLE INSURANCE CORP | Commercial | Agency | 523 | 568 | 21 | 23 | 4.02% | 4.05% |
| GRANGE INSURANCE GROUP | Personal | Agency | 72 | 83 | 0 | 0 | 0.00% | 0.00% |
| GREAT AMERICAN ASSURANCE CO | Commercial | Agent | 717 | 717 | 58 | 58 | 8.09% | 8.09% |
| GREAT AMERICAN INS CO OF NY | Commercial | Agent | 717 | 717 | 58 | 58 | 8.09% | 8.09% |
| GREAT AMERICAN INSURANCE CO | Commercial | Agent | 717 | 717 | 58 | 58 | 8.09% | 8.09% |

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|-----------------------------------|---------------|-------------------------|---|-------|--|------|--|--------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| GREAT NORTHERN INSURANCE CO | Commercial | Agency | 252 | 266 | 22 | 23 | 8.73% | 8.65% |
| GREENWICH INSURANCE COMPANY | Personal | Agency | 1 | | | 0 | 0.00% | |
| | Commercial | Agency | 529 | 610 | 37 | 41 | 6.99% | 6.72% |
| GUIDEONE MUTUAL INSURANCE CO. | Commercial | Agency | 56 | 55 | 3 | 3 | 5.36% | 5.45% |
| GUIDEONE SPECIALTY MUTUAL CO. | Commercial | Agency | 56 | 55 | 3 | 3 | 5.36% | 5.45% |
| HILLSTAR INSURANCE COMPANY | Personal | Agency | | 2,493 | | 583 | | 23.39% |
| HOMESITE INS. COMPANY OF CA | Personal | Agency | 37 | 9 | 5 | 1 | 13.51% | 11.11% |
| HORACE MANN INSURANCE COMPANY | Personal | Agent | 59 | 66 | 1 | 1 | 1.69% | 1.52% |
| HORACE MANN PROP & CAS INS CO | Personal | Agent | 59 | 66 | 1 | 1 | 1.69% | 1.52% |
| HUDSON INSURANCE COMPANY | Personal | Agency | 4 | 4 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agency | | 8 | | 0 | | 0.00% |
| INFINITY PROPERTY AND CASUALTY | Personal | Agency | 3,185 | 2,337 | 634 | 577 | 19.91% | 24.69% |
| INSURANCE COMPANY OF THE WEST | Personal | Agency | 1,451 | 1,593 | 128 | 145 | 8.82% | 9.10% |
| | Commercial | Agency | 1,451 | 1,593 | 128 | 145 | 8.82% | 9.10% |
| INTEGON PREFERRED INSURANCE CO | Personal | Agent | 136 | 3,251 | 11 | 413 | 8.09% | 12.70% |
| KEMPER AUTO AND HOME COMPANIES | Personal | Agency | 482 | 772 | 28 | 30 | 5.81% | 3.89% |
| | Commercial | Agency | | 772 | | 30 | | 3.89% |
| LIBERTYMUTUALINSURANCEGROUP | Personal | Agent | 238 | 274 | 6 | 0 | 2.52% | 0.00% |
| | Commercial | Agent | 279 | 49 | 75 | 6 | 26.88% | 12.24% |
| LINCOLN GENERAL INSURANCE COMPANY | Personal | Agency | 393 | 393 | 60 | 60 | 15.27% | 15.27% |
| LOYA CASUALTY INSURANCE CO | Personal | Agent | | 195 | | 75 | | 38.46% |
| LUMBERMENS UNDERWRITING ALLIANCE | Commercial | Agent | | 5 | | 0 | | 0.00% |
| MAGNA CARTA COMPANIES | Commercial | Agency | 86 | 90 | 4 | 4 | 4.65% | 4.44% |
| MARKEL AMERICAN INSURANCE CO | Personal | Agent | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| MARKEL INSURANCE CO | Commercial | Agency | 246 | 339 | 16 | 26 | 6.50% | 7.67% |
| MERCED MUTUAL INSURANCE COMPANY | Personal | Agency | 88 | 86 | 1 | 1 | 1.14% | 1.16% |
| MERCURY INSURANCE GROUP | Personal | Agency | 1,888 | 1,589 | 140 | 132 | 7.42% | 8.31% |

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|-----------------------------------|---------------|-------------------------|---|-------|--|------|--|--------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| | Commercial | Agency | 689 | 744 | 32 | 44 | 4.64% | 5.91% |
| MGA INSURANCE COMPANY | Personal | Agency | 1 | 1 | 1 | 0 | 100.00% | 0.00% |
| MITSUI SUMITOMO INSURANCE GROUP | Commercial | Agency | 547 | 0 | 46 | 0 | 8.41% | |
| NATIONAL AMERICAN INS CO OF CA | Personal | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| NATIONAL GENERAL INSURANCE CO | Personal | Agency | 8 | 4 | 1 | 0 | 12.50% | 0.00% |
| NATIONWIDE AGRIBUSINESS INSURANCE | Commercial | Agency | 26 | 25 | 0 | 0 | 0.00% | 0.00% |
| NATIONWIDE INS CO OF AMERICA | Personal | Agent | 1,143 | 40 | 39 | 3 | 3.41% | 7.50% |
| NORTHWESTERN PACIFIC INDEMNITY | Personal | Agency | 184 | 194 | 13 | 15 | 7.07% | 7.73% |
| NOVA CASUALTY COMPANY | Commercial | Agency | | 2 | | 0 | | 0.00% |
| OCEAN HARBOR CASUALTY INSURANC | Personal | Agency | 0 | 1 | 0 | 0 | | 0.00% |
| ONEBEACON INSURANCE GROUP | Commercial | Agency | 237 | 425 | 10 | 28 | 4.22% | 6.59% |
| OREGON MUTUAL INSURANCE CO | Personal | Agency | 218 | 220 | 6 | 14 | 2.75% | 6.36% |
| | Commercial | Agency | 218 | 220 | 6 | 14 | 2.75% | 6.36% |
| PACIFIC INDEMNITY COMPANY | Commercial | Agency | | 268 | | 24 | | 8.96% |
| PACIFIC PROPERTY AND CASUALTY | Personal | Agent | 43 | 50 | 0 | 1 | 0.00% | 2.00% |
| PACIFIC SPECIALTY INSURANCE CO | Personal | Agent | 4,677 | 4,675 | 513 | 545 | 10.97% | 11.66% |
| | Commercial | Agent | 3,314 | 3,356 | 428 | 458 | 12.91% | 13.65% |
| PEERLESS INSURANCE COMPANY | Commercial | Agency | 523 | 568 | 21 | 23 | 4.02% | 4.05% |
| PENN-AMERICA INSURANCE COMPANY | Commercial | Agency | 6 | 11 | 0 | 0 | 0.00% | 0.00% |
| PERMANENT GENERAL ASSURANCE CO | Personal | Agent | 20 | 32 | 0 | 11 | 0.00% | 34.38% |
| PHILADELPHIA INDEMNITY INS CO | Commercial | Agency | 701 | 784 | 30 | 35 | 4.28% | 4.46% |
| PRAETORIAN INSURANCE COMPANY | Personal | Agency | 1 | 1 | 0 | 0 | 0.00% | 0.00% |
| PROGRESSIVE INSURANCE COMPANY | Personal | Agent | 3,968 | 4,983 | 402 | 570 | 10.13% | 11.44% |
| QBE INSURANCE CORPORATION | Personal | Agency | 1,048 | 1,167 | 265 | 314 | 25.29% | 26.91% |
| | Commercial | Agency | 296 | 291 | 13 | 13 | 4.39% | 4.47% |

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|-----------------------------------|---------------|-------------------------|---|-------|--|------|--|--------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| REDLAND INSURANCE COMPANY | Personal | Agent | 115 | 115 | 0 | 34 | 0.00% | 29.57% |
| RIVERPORT INSURANCE COMPANY | Commercial | Agency | 55 | 611 | 3 | 41 | 5.45% | 6.71% |
| SAFECO INSURANCE COMPANIES | Personal | Agency | 1,800 | 1,800 | 136 | 136 | 7.56% | 7.56% |
| | Commercial | Agency | 1,800 | 1,800 | 136 | 136 | 7.56% | 7.56% |
| SAFEWAY INSURANCE COMPANY | Personal | Agent | 1,717 | 2,700 | 558 | 932 | 32.50% | 34.52% |
| SENTRY INSURANCE A MUTUAL CO | Commercial | Agent | 25 | 27 | 0 | 0 | 0.00% | 0.00% |
| SENTRY SELECT INSURANCE | Commercial | Agent | 9 | 9 | 1 | 0 | 11.11% | 0.00% |
| SEQUOIA INSURANCE GROUP | Personal | Agency | 3 | 3 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agency | 140 | 140 | 4 | 4 | 2.86% | 2.86% |
| SOMPO JAPAN INSURANCE COMPANY | Commercial | Agency | 32 | 32 | 14 | 13 | 43.75% | 40.63% |
| STAR INSURANCE COMPANY | Commercial | Agency | 14 | 13 | 0 | 0 | 0.00% | 0.00% |
| STATE FARM INSURANCE COMPANIES | Personal | Agent | 1,878 | 1,884 | 74 | 88 | 3.94% | 4.67% |
| | Commercial | Agent | 1,878 | 1,884 | 74 | 88 | 3.94% | 4.67% |
| STATE NATIONAL INSURANCE CO | Personal | Agent | 3 | 150 | 0 | 3 | 0.00% | 2.00% |
| | Commercial | Agent | 46 | 62 | 5 | 5 | 10.87% | 8.06% |
| STERLING CASUALTY INS CO | Personal | Agent | 73 | 73 | 3 | 3 | 4.11% | 4.11% |
| THE DENTISTS INSURANCE COMPANY | Commercial | Agent | 6 | 6 | 0 | 0 | 0.00% | 0.00% |
| THE HARTFORD | Personal | Agency | 1,837 | 1,799 | 155 | 194 | 8.44% | 10.78% |
| | Commercial | Agency | 2,654 | 1,301 | 206 | 96 | 7.76% | 7.38% |
| THE HARTFORD STEAM BOILER INSP | Commercial | Agency | 1 | | | 1 | 0.00% | |
| THE NETHERLANDS INSURANCE COMPANY | Commercial | Agency | 523 | 568 | 21 | 23 | 4.02% | 4.05% |
| TOKIO MARINE & NICHIDO FIRE | Personal | Agency | 33 | 32 | 11 | 11 | 33.33% | 34.38% |
| | Commercial | Agency | 33 | 32 | 12 | 12 | 36.36% | 37.50% |
| TOPA INSURANCE COMPANY | Personal | Agent | 8 | 8 | 0 | 0 | 0.00% | 0.00% |
| | Commercial | Agent | 56 | 56 | 0 | 0 | 0.00% | 0.00% |
| TRAVELERS PROPERTY & CASUALTY | Personal | Agency | 2,259 | 1,751 | 141 | 150 | 6.24% | 8.57% |
| | Commercial | Agency | 2,259 | 1,751 | 141 | 150 | 6.24% | 8.57% |
| UNIGARD INSURANCE GROUP | Personal | Agency | 147 | 123 | 4 | 5 | 2.72% | 4.07% |
| | Commercial | Agency | 147 | 123 | 4 | 5 | 2.72% | 4.07% |

**Table E - Agent / Agency Data per Company
(2006 and 2007 Data)**

| Company | Business Type | Reported Agent / Agency | Number of Agents / Agencies in California | | Number of Agents / Agencies in Underserved Communities | | Percentage in California that are in the Underserved Communities | |
|--------------------------------|---------------|-------------------------|---|-------|--|------|--|--------|
| | | | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| VALLEY INSURANCE COMPANY | Personal | Agent | 482 | | | 28 | 0.00% | |
| | Commercial | Agent | 482 | | | 28 | 0.00% | |
| VICTORIA INSURANCE | Personal | Agent | 1,213 | 1,357 | 134 | 180 | 11.05% | 13.26% |
| VIGILANT INSURANCE COMPANY | Personal | Agency | 187 | 198 | 13 | 15 | 6.95% | 7.58% |
| | Commercial | Agency | 257 | 268 | 23 | 25 | 8.95% | 9.33% |
| VIKING INSURANCE COMPANY OF WI | Personal | Agency | 1,092 | 1,120 | 178 | 165 | 16.30% | 14.73% |
| WAUSAU INSURANCE COMPANIES | Commercial | Agent | 2 | 1 | 0 | 0 | 0.00% | 0.00% |
| WESTERN GENERAL INSURANCE CO | Personal | Agency | 1 | 4 | 0 | 0 | 0.00% | 0.00% |
| WESTERN MUTUAL INSURANCE GROUP | Personal | Agency | 9 | 8 | 0 | 0 | 0.00% | 0.00% |
| WESTPORT INSURANCE CORPORATION | Commercial | Agency | | 35 | | 6 | | 17.14% |
| WORKMEN'S AUTO INSURANCE CO | Personal | Agency | 80 | 136 | 3 | 10 | 3.75% | 7.35% |
| XL INSURANCE AMERICA, INC. | Commercial | Agency | 6 | 5 | 1 | 1 | 16.67% | 20.00% |
| ZURICH US | Personal | Agency | 267 | 176 | 8 | 7 | 3.00% | 3.98% |
| | Commercial | Agency | 1,298 | 1,340 | 127 | 129 | 9.78% | 9.63% |